## RYERSON'S LAW PRACTICE PROGRAM (LPP) GREAT LAWYERS START HERE



# FIVE YEARS OF THE LPP

INNOVATIVE • EXPERIENTIAL • ENTREPRENEURIAL





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Tab 1

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## LAW PRACTICE PROGRAM (LPP)

### Ryerson's Law Practice Program (LPP)

### It's Working!

Ryerson's successful Law Practice Program (LPP) assists the LSO in meeting its public interest obligations by better preparing lawyers to serve the Public in the 21<sup>st</sup> Century.

### Very Successful – Candidates Are Working After Their Call

- 1. 87% of Year IV, once called, were working in law or law-related positions one year post-LPP
- 2. 90% of Year III, once Called, were working in law or law-related positions one year post-LPP
- 3. 84% of Year II, once Called, were working in law or law-related positions one year post-LPP
- 4. 75% of Year I, once Called, were working in law or law-related positions one year post-LPP

### **Experiential Training That Better Serves the Public**

- 1. High-quality, skills-based training meets the highest public service and protection requirements
- 2. Standardized, supervised and assessed Meets the highest standards for training set by the LSO
- 3. Excellent lawyers 200 plus develop, deliver, mentor, supervise and assess it
- 4. High-quality training that lawyers need to successfully serve the Public in the 21<sup>st</sup> Century

#### Work Placements for All

- 1. 100% of Candidates have been placed in each of the first five years
- 2. 1100 plus new placements over 5 years across the province: mid-size, boutique, small and large private firms; in-house; all 3 levels of government; and legal clinics
- 3. 82% paid Year V (stipends: 11% Year V)

### Strong, Diverse Candidates - Very Successful LSO Diversity Program

- 1. Candidates reflect the Province of Ontario
- 2. 1100 Candidates completed the 4-month training, then 4-month work placement
- 3. Very successful diversity program by the LSO
- 4. About half are from Canadian law schools (all Ontario except Lakehead) of the internationally-educated, half (25% of the total) started here and then went to the US or overseas for law school
- 5. Over 5 years: 79 different languages. **Year V**: 86 Candidates completed 19 different Masters Degrees, and 2 PhD's; 40 Candidates had practiced abroad on average 6 years

#### Innovative – Prepares Candidates to Serve 21<sup>st</sup> Century Society & Improves Access to Justice Tab 5

- 1. Prepare Candidates to combine strong foundational skills with the ability to take advantage of change to better serve 21st Century Society
- 2. Business of Lawyering and Innovation components help Candidates succeed in meeting client needs in a modern and efficient way
- 3. Group-firm work and learning encourages success working in teams
- 4. Diversity and international experience opens eyes and minds to better serve Ontarians

### For the Profession, by the Profession.





## TAB #1

### SUCCESS AFTER THE LPP

- 87% of Year IV, once called, were working in law or law-related positions one year post-LPP
- 90% of Year III, once Called, were working in law or law-related positions one year post-LPP
- 84% of Year II, once Called, were working in law or law-related positions one year post-LPP
- 75% of Year I, once Called, were working in law or law-related positions one year post-LPP

A sampling of their job titles and roles for Year I to V include:

- Account Manager
- Anti-Money Laundering Client Analyst
- Assistant Regulatory
   Compliance Manager
- Associate Lawyer
- Associate Legal Counsel
- Attorney at Law
- Bilingual Staff Lawyer
- Business Manager
- Chief Executive Officer
- Compliance Manager
- Consulting
- Contract Executive
- Contract Review Specialist
- Contract Reviewer
- Contracts Administrator
- Crown Prosecutor
- Discipline Liaison
- Duty Counsel
- Early Resolutions Officer

- E-Discovery
- Ethical Wall Coordinator
- Family Barrister
- In-House Corporate Counsel
- In-House Counsel
- Insurance Advisor
- International Law Consultant
- Junior Lawyer
- Junior Litigation Associate
- Junior Partner
- Lawyer in Association
- Leasing Manager
- Legal Clinic Staff Lawyer
- Legal Consultant
- Legal Counsel
- Legal Counsel and Compliance Coordinator
- Legal Editor
- Legal Manager
- Legal Officer

- Legal Operations Specialist
- Legal & Public Policy Analyst
- Legal Research
- Listings Analyst
- Operations
- Partner
- Policy Organizational Specialist
- Privacy Officer (Compliance)
- Private Practitioner
- Professor
- Project Coordinator
- Research Operations Analyst
- Resolution Manager
- Returning Officer and Board Secretariat
- Senior Processing Officer
- Sole Practitioner
- Strategic Planner
- Tech Start-Up Developer





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## TAB #2

### TRAINING

*High-quality, innovative skills-based training, that is standardized, comprehensive, mentored and assessed.* 

#### LPP Training Component

Think about running your own general practice law firm, with three other partners, incorporating technology and online opportunities. That is what our Candidates do when they begin the Ryerson LPP each August.

### The Training Component: Introducing the Virtual Law Firm (VLF)

During the Training Component, Candidates are randomly placed into virtual law firms (VLFs) of approximately four people. This ensures that LPP Candidates are exposed to group dynamics from the very beginning, which is relevant to today's successful professional development. We have had approximately 60 firms in each of Years 1, 2, 3, 4 and 5. Each firm is paired with a Mentor, who is a member of the legal profession in Ontario. Our Mentors come from across the province, average about 15 years of practice, and cover all areas of practice and workplace settings (clinics, government, private practice of all sizes, in-house counsel). These Mentors act as "Supervising Lawyers" for the VLFs, meeting with the entire firm once weekly for 17 weeks via webinar, and then bi-weekly with individual Candidates. During these interactions, Mentors and firms review the case file work that the Candidates have been working on that week, or have coming up, as well as discuss specific themes of Professionalism and Ethics, Practice and Client Management.

### **Competencies and Practice Areas**

So what do the Candidates do during the Training Component? The LPP is "work" not school. On the basis of the expectations of the Law Society's mandate, our goal is to develop and assess in our Candidates the following skills (broadly):

- Professionalism and Ethics
- Analytical
- Research (legal and factual)
- Communications (oral and written)
- Practice Management
- Client Management

How do we develop these skills? Our Candidates meet at Ryerson 3 times for a week at a time (launch week end of August; middle of October; and middle of December). These 3 weeks offer Candidates the opportunity to engage in intensive workshops or panels (e.g. Trial Advocacy, Corporate Counsel), be assessed in-person by the bench and bar, develop and expand their professional network with each other (future colleagues) as well as members of the profession. The rest of the 14 weeks they are "working" in a simulated environment, responding to lawyer and client requests on a rapid, regular, intense basis.



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Their work is "delivered" via case files in the subject areas mandated by the LSO:

- Administrative Law (previously a Landlord/Tenant matter; more recently an Immigration matter);
- Business Law
- Civil Litigation
- Criminal Law
- Family Law
- Real Estate Law
- Wills & Estates Law

### Input by the Profession: Subject Matter Experts, Mentors and Assessors

Each of the case files is developed by a Subject Matter Expert (SME), a leading Ontario practitioner in their field. The SME develops/updates a background story, online reference resources, precedents and "typical" file assignments. These assignments (over 100 in 2018) include client meetings, to opening a file to research, responding to clients' questions, to drafting or reviewing contracts or pleadings, through to arguing or presenting before a court or tribunal, and then billing and collecting fees. Candidates receive these assignments throughout the business day/week as "emails" from "Senior Partners" in the relevant practice area. The case files are layered, beginning with work on one, then a second, eventually with all seven, therefore also building the skill of professional prioritization (aka practice management). Sometimes VLFs are working on a single file for a day or two; other times they are juggling the expectations of multiple files, as is the case in "real world" practice.

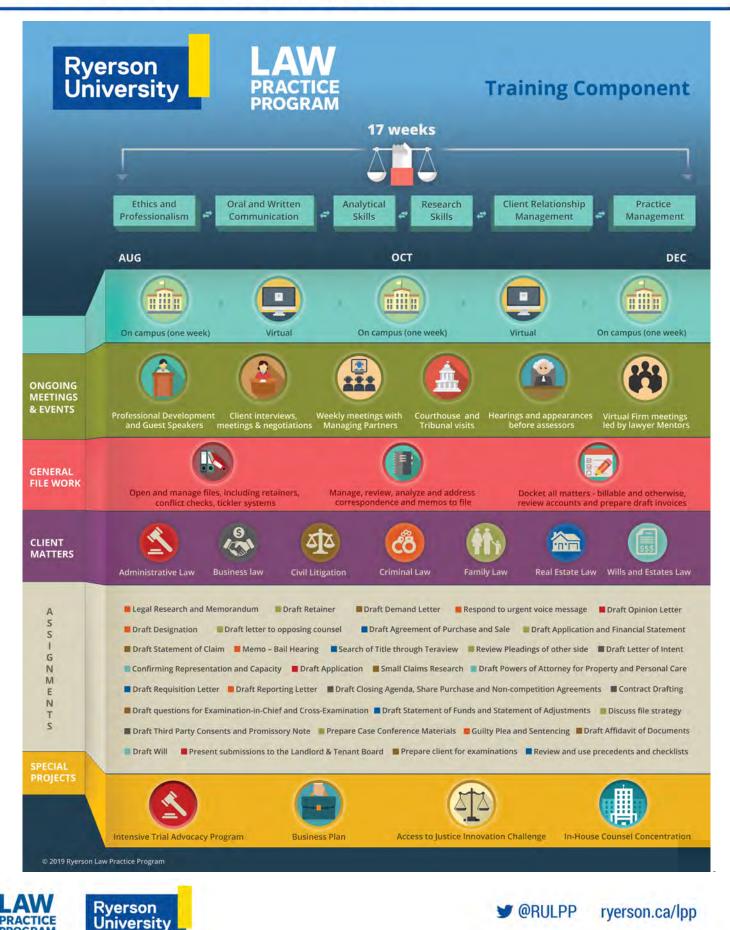
VLFs connect with their Mentors, each other, Managing Partners, Subject Matter Experts and their clients virtually through web conferencing and other online platforms (e.g. video "meetings"). Who are these clients, you might ask? In five of the files, the VLFs have the benefit of live-actor simulators, trained on the file and the requirement of "client management" skills, through Ryerson's specialized Interpersonal Skills Teaching Centre (ISTC – see: http://www.ryerson.ca/istc).

Candidates submit some work through their firm, most individually. They are offered feedback by their Mentors on some of their work (particularly as they first begin the work), or self-assess based on model answers available by the SMEs (and then discussed during the weekly Firm Meetings with the Mentors). In addition, however, Candidates will be assessed by other members of the profession as specific Assessors for particular subject matter tasks (Motions, Client meetings, Negotiations, Opening/Closing Statements, Cross/Direct Examinations, Submissions, Bail Hearing, Supervisor Meetings), during the 2<sup>nd</sup> and 3<sup>rd</sup> in-person meetings. Candidates are assessed monthly by their Mentors on all six of the competencies noted above. Candidates are assessed as "Developing", "Meets Expectations" or "Exceeds Expectations" by their Mentors and Assessors, and overall success depends on consistent and developing performance throughout the four months.



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PROGRAM



## **Thank You**

to our mentors, assessors, curriculum developers, guest speakers, the Ontario Bar Assocation, for our strategic alliance, and The Law Society of Ontario.

ADR Chambers Justice Agyemang Alia Ahmed Ghina Al-sewaidi Inga B. Andriessen Zeeshan Baig Elissa Banach Katherine Batycky Lisa Bernstein Ko Bhamra Harry J. Borenstein Diana Brecher Daniel Brown J. Patrick Brown Peter Caraviannis Michelle Chaisson Julie Chapman Clio Hugh H. M. Connelly Allan Cooper Nicole Corriero Emma Cotman **Richard Ashok** Coutinho Orlando Da Silva Laurelly Dale Pamela Dancvoer Cherie A. Daniel Leah Daniels Vern DaRe

Ranjan Das Jim Davidson Jim Dean Jason DeFreitas Cassandra DeMelo Abigail Deshman Reshika Dhir Marni Dicker Eva lole DiGiammarino DivorceMate Software Lashell Eaton **Evangeline Fernandez** Delee Fromm Eldad Gerb Rachel Gerb Alice Ghebrai Anita Goela Donald L. Granatstein. Q.C. Ingrid Grant Neil Guthrie Daniel Guttman Carolyn Hart Saveh Hassan Mick Hassell Ann A. Hatsios Laleh Hedavati Martin J. Herman

Allison Hines Sheri Hirschberg Lindsay Hooper lan Hu Jennifer Hue Ian M. Hull Nazish Hussain Kris Hutton Nick lannazzo Taro Inoue Irvna M. Iwachiw Mava Jacob Nicole John Christine Johnson Jae-Yon Jung Aviv Kartuz Jacob Kaufman David Knapp Lvnn Korbak LawverDoneDeal Corp. lan Lebane Jennifer Leitch Jeffrev Lem Raguel Levine LexisNexis Canada Brian Livingston Taivi Lobu Paul V. Lomic Debra Lovinsky

Jennifer MacInnis Alfred Mamo Caroline Mandell Paul Martin Amanda Masterton Matt Maurer Cornelia Mazgarean Shazeen Merani Sarah Millar Michelle Moldofsky Judy G. Naiberg Diem Nguyen Modupe Oluyomi Arlene O'Neill Alison Pavne Hersh Perlis Jared Persaud Justin G. Persaud Natasha Persaud Vince A. Pileaai Andrew Pinto Paulette Pommells Amanda Potasky William Poulos Joanne M. Prince Tina Radimisis Ilana Ravnai Jennifer Reynolds Molly Reynolds Pearl Rombis

Justice Vincenzo Rondinelli Christina Rorabeck Dan Rosman **Thomas Santram** Venus Saved Vince Scaramuzza Stephen Scholtz **David Sharpe** Julia Shin Doi Subuhi Siddiaui Howard Simkevitz Christopher Smart lan Speers Colin Stevenson Allan J. Stitt The Honourable George Strathy, Chief Justice of Ontario Gregory Sullivan Jacqueline Swaisland Peter Szaiak **Bob Tchegus** Derek Teevan Sheldon Tenenbaum Teranet Inc. The Advocates' Society Lori Anne Thomas

2018/2019 LPP Candidates

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Alexa Abiscott ADR Chambers/Stitt Feld Handy Group Alia Ahmed China Al-sewaidi Hafeez S. Amarshi Selina Andrello Inga B. Andriessen Elissa Banach Katherine Batycky Lisa Bernstein Ko Bhamra Marc-André Blanchard Canada's U.N. Ambassador Harry J. Borenstein Hartley Borst Daniel Brown Patrick Brown Peter Caraviannis Michelle Chaisson Jenna Chandani Julie Chapman Clausehound Clio Esi Codjoe Joy-Ann Cohen Hugh H. M. Connelly Emma Cotman **Richard Ashok** Coutinho

Laurelly Dale Pamela Dancvoer Cherie A. Daniel Vern DaRe Ranjan Das Jim Davidson James (Jim) E. Dean Sabreena Delhon Cassandra DeMelo Abigail Deshman Marni Dicker Lashell Eaton Marc Emond **Evangeline Fernandez** Robin Flumerfelt Mark Freake **Delee Fromm** Fernando Garcia Eldad Gerb Alice Ghebrai Ehsan Ghebrai Brian Gillingham Anita Goela Doron Gold Carla Goldstein **Donald Granatstein** Angela Greenberg Neil Guthrie Gillian K. Hadfield Carolyn Hart Saveh Hassan

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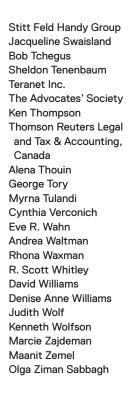


Abby Deshman Marni Dicker Christoper Dobson Lori R. Dubin Lashell Eaton Evangeline Fernandez-Alexander **Delee Fromm** Fernando Garcia Rachel Gerb Eldad Gerb Brian Gillingham Anita Goela Doron Gold George Grant Ingrid Grant Neil Guthrie Wendy Harris Bentley Carolyn Hart Mick Hassell Sheri Hirschberg lan Hu lan Hull Kristin Hutton Nick lannazzo Brian Illion Intellectual Property Institute of Canada

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## **RYERSON LAW PRACTICE PROGRAM (LPP)**

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The Advocates' Society Ieanie Theoharis Lori Anne Thomas loshua Tong lennifer Trehearne Jennifer Treloar Vin Tsui lustice Ria Tzimas Christina Vandoremalen Prvam Varma Cvnthia Verconich lames Vlasis Paul Voorn Eve Wahn Andrea Waltman lay Waterman Rhona Waxman Scott Whitlev David Williams Andrew Winton Judith Wolf Kenneth Wolfson Lorne H. Wolfson Pulat Yunusov lack Zawistowski Deborah Zemans Maanit Zemel Justice Roselyn Zisman Cara Zwibel









## Thank You



## 3 Day Intensive Trial Advocacy Program LPP

Developed & delivered by:



Sheila R. Block, Partner Torys LLP

Ryerson Universitv

## With support from:



James Seckinger, Professor University of Notre Dame

Practitioners from many organizations providing advocacy training

and

## TORYS

Looking forward to the 2019–2020 Law Practice Program

DDOGDAI



Lara Guest

Rovena Hajderi Anisah Hassan Ann A. Hatsios Michael Hershkop Michael A. Hines Kristine Holder **Brian Illion** Leora Jackson Kenneth Jim Colin Johnston Matthew Karabus George J. Karayannides Nick Kennedv Anne Kennedy Catherine Keyes Sandra Kingston lan Lebane Roslyn Levine Tina Lie Rvan MacIssac Brooke MacKenzie lan MacLeod Nicole Mantini Sia Moshiri Barbara Murchie Sarah Naiman Justin Necpal Chad Pilkington James Renihan Patrick Reynaud Jennifer Revnolds

2018/2019 LPP Candidates

## **Expert Advocacy Practitioners**

Nicholas Adamson

Katherine Batycky

Maureen Bennett

Alia Ahmed

Scott Arnold

Sandra Barton

Jonathan Rosenthal Rachael Saab Dona M. H. Salmon Jim Seckinger Myriam Seers Emily Sherkey Eric Sherkin Darrvl Singer Jagtaran Singh Awanish Sinha Alex Smith Mel Solmon Lisa Spiegel Christopher Stanek Paul Steep Mark Strychar-Bodnar Lisa Talbot Deborah Templer Sheldon Tenenbaum Evan Thomas Ken Thompson Mvrna Tulandi Brad Vermeersch Andrea Waltman Rachel Weiner Sarah Whitmore Frankie Wood Grant Worden Allison Worone

## TAB #3

### WORK PLACEMENTS

High-quality, supervised and assessed.

### Work Placement Component

Candidates move on to the four-month Work Placement only after they have successfully completed the Training Component. We recruit employers on the basis that our Candidates are ready to "hit the ground running" in January. Our employers span the range of practice areas and office settings across the province. Candidates are prepared for both general and more focused practice areas for their Work Placements. A list of our employers is attached.

### Securing Work Placements

Once an LPP Candidate has successfully completed the 4-month intensive Training Component they are eligible to begin their work placement. LPP Candidates can secure work placements in two ways: **1**) by applying to the job postings we have secured through the program's outreach efforts; and/or **2**) conducting outreach to potential employers they would like to work with which we then review and confirm the work placement's eligibility. It is important to note that the vast majority of LPP Candidates secure their work placements through applying to the job postings the Work Placement Office secures and posts in our PlacePro database.

To secure the over 1100 work placement job postings, during the first five years of the program, the Work Placement Office, along with the outreach efforts of the overall LPP team, made many phone calls to prospective employers, attended and presented at numerous legal association and legal conference events, as well as, placed advertisements in a variety of legal publications including the Ontario Reports, Canadian Lawyer Magazine, the Lawyers Weekly, Precedent Magazine, and Legal Association Newsletters.

The Work Placement Office works diligently throughout the year to develop the work placement opportunities with potential employers. In addition to conducting many outreach phone calls, they conduct numerous follow-up calls to confirm the employers participation (i.e. to get the Employer Profile Form from the employer to create the placement position); the position is then vetted and posted for LPP Candidates to apply to; once the position closes the LPP Candidate applications are then reviewed to create a shortlist that employers can review; the applications are then submitted to the employers along with a link to all the applications submitted for their placement position; follow-up calls are then placed to confirm which candidates the employer would like to interview; and again, follow-up calls are made to confirm who the employer has decided to hire. Once the LPP Candidate accepts the position the Work Placement Office sends a completed Work Placement Agreement and Education Plan to the employer and the LPP Candidate to sign and return. The employer also receives a Pre-Placement FAQ & Checklist to assist them in preparing for their LPP Candidate's arrival in January.

Within the current legal and economic environment, over the past five years, the Work Placement Office has been able to create over 1100 work placement opportunities that would not have otherwise existed in Ontario. Over 75% of roles are paid, with the overwhelming majority being fully paid, with some stipends. We believe this compares favourably with what is actually going on with articling. The participating employers include large and small employers across all legal sectors from private practice to in-house, legal clinics and all 3 levels of government.







The Work Placement Office has once again been working diligently to secure enough opportunities to meet the demands of our LPP Candidate pool and has a 100% rate of placement for all LPP Candidates during the first five years of the program.

### In-Placement Check-Ins

During the four-month work placement period the Work Placement Office conducts two in-depth checkin calls with each employer as well as an in-depth check-in call with the LPP Candidate. These check-in calls provide us with the opportunity to gather feedback on the LPP Candidate's performance, as well as, the LPP Candidate's experience. The feedback received during the employer check-in calls can be very insightful and, in most instances, quite extraordinary. Employers tend to immediately comment on how well-prepared the LPP Candidate was to "hit the ground running". In fact, they often mention that they operate at a significantly higher level than other licensing candidates they have encountered in the past. Similarly, LPP Candidates during their check-in calls also comment on how prepared they felt arriving into the new work environment particularly since many of the experiences they are engaging in are tasks they prepared for or completed during the Training Component.

In addition to the formal check-in calls, the Work Placement Office reminds both employers and LPP Candidates that they are always available to support them with any matters that may arise during the work placement. In some cases this may mean acting as a facilitator or providing additional resource support to the employer or the LPP Candidate.

#### Post-Placement Success

Early indications are that LPP Candidates, once called, are meeting with excellent employment success:

- 87% of Year IV, once called, were working in law or law-related positions one year post-LPP
- 90% of Year III, once Called, were working in law or law-related positions one year post-LPP
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"Industrious, hard-working ...! Her contributions to the organization started 10 minutes after she got here. We got exactly what we wanted and there are no surprises. ...We are very happy to be involved in the program."

> Ontario Motor Vehicle Industry Council (OMVIC)

"She was fabulous. She was able to hit the ground running. We were able to get her involved in a lot of different things: contractual negotiations, regulatory discussions and policy developments - and she was able to contribute."

> Royal Bank of Canada RBC

"His work is top quality... [He] is doing a great job, the LPP provides Candidates with practical experience and it benefits us too because he is assisting us."

Chicago Title Insurance Company Canada

"She exceeded our expectations. ...Up there with 1st and 2nd year lawyers. ...I wish all students could go through the LPP so they get consistent training across the board."

**GFL Environmental Inc.** 

"The LPP...has been wonderful. I adored the candidate that we had.... He was absolutely amazing, very high calibre. The practical training that he is getting here is amazing... and we as an organization are benefitting from it as well."

Infrastructure Ontario

"Our LPP student was thrown into the middle of a trial and was required to take the lead on it. She did an outstanding job and was victorious at the end of the day."

Nissan Canada

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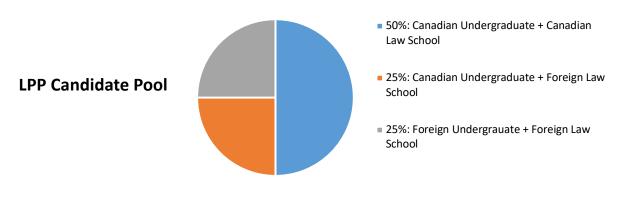
## TAB #4

### CANDIDATES

Curious, Creative, Intelligent, Diverse, Ambitious

Over the last five years **50% of LPP Candidates have graduated from one of 18 different law schools across Canada** (all of the Ontario schools, except Lakehead) and of the internationally-educated (**168 different law schools from around the world**), half of them (25% of the total) started here and then went to the US or overseas for law school.

In Year V: 86 Candidates completed 19 different Masters Degrees, and 2 PhD's; 40 Candidates have practiced abroad on average 6 years.



Masters Programs		
Business Administration	• Law - Canadian Common Law	• Law – Regulation & Technology
Communication Studies	• Law – Business & Finance	Philosophy
• Education (MEd)	• Law – Comparative Law	Political Science
<ul> <li>Environmental Studies (MES) Planning</li> </ul>	• Law – Employment Law	<ul> <li>Religious Education</li> </ul>
<ul> <li>European &amp; International Trade Law</li> </ul>	<ul> <li>Law – Global Professional (GPLLM)</li> </ul>	• Science
Industrial Relations	• Law – Human Rights	
• Law	• Law – International Business Law	

**PhD Programs** 

• Law

Philosophy







Year I, Year II, Year III, Year IV and Year V: LPP Candidates are fluent in 79 languages ranging from American Sign Language to Yoruba.

- Albanian
- American Sign Language
- Amharic
- Arabic
- Aramaic
- Armenian
- Belarusian
- Bengali
- Bosnian
- Bulgarian
- Cantonese
- Cebuano
- Chinese
- Cree
- Croatian
- Danish
- Dari
- Edo
- English
- Farsi
- Filipino
- French
- Fujian Dialect
- German
- Greek
- Gujarati
- Hebrew

- Hindi
- Hindko
- Hungarian
- Ibibio
- Ibo
- Indigenous Language
- Isoko
- Italian
- Japanese
- Kamba
- Kannada
- Kazakh
- Khmer
- Kinyarwanda
- Korean
- Krio
- Latin
- Latvian
- Lingala
- Luganda
- Malay
- Malayalam
- Mandar
- Mandarin
- Nepali
- Oriya
- Pashto

- Persian
- Polish
- Portuguese
- Punjabi
- Romanian
- Russian
- Saraiki
- Serbian
- Shona
- Sinhala
- Spanish
- Swahili
- Swedish
- Tagalog
- Taiwanese
- Tamil
- Teochew
- Turkish
- Twi
- Ukrainian
- Urdu
- Uzbek
- Vietnamese
- Waray
- Yoruba





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## TAB #5

### INNOVATION

Preparing lawyers to successfully serve Society in the 21<sup>st</sup> Century: breaking new ground in the area of skills development and practice management.

A few examples of LPP innovations include:

- Virtual Law Firms (VLFs) Simulated Practice: Using the university learning management system, the LPP has created a virtual law office setting with incoming email and voice messages from "partners", "associates", "law clerks" and "clients". The virtual law office contains an administrative area with general resources including: an Office Manual; a virtual library of resources and precedents; the partners "in-tray" for the submission of assignments for assessments; and, a "lunchroom" discussion board for Candidates and Mentors to exchange ideas and suggestions.
- **Technology** The VLF is enhanced with the additional technology of: web conferencing via Webex; Google Docs for collaboration and file management; WestlawNext Canada and LexisNexis for legal research (as well as the practice management tools offered by both companies to new lawyers); Clio for practice management, docketing and billing; Teranet and Lawyer Done Deal for real estate files; Clausehound for drafting; and, Kira Talent for interview preparation.
- Intensive Trial Advocacy Program (ITAP) Sheila Block (Partner at Torys LLP) and Jim Seckinger (Professor of Law at the University of Notre Dame) developed and delivered a 3 Day Intensive Trial Advocacy Program with the support of over 50 practitioners from various organizations for candidates in Year II, III, IV and V and are doing so again in Year VI.
- Alternative Dispute Resolution (ADR) In Year V, Allan Stitt delivered his Negotiations Workshop and offered his online Negotiation Module to LPP Candidates, enhancing their presentation and negotiation skills.
- **A2J Innovation Challenge** Each year the VLFs prepare a pitch to deliver a legal service smarter, faster and better. These pitches might involve people, process and/or technology. The top 7 VLFs pitch to a panel of experts. The winning firm then has lunch with the Chief Justice to discuss their innovative idea and the opportunity to work with the Legal Innovation Zone to help bring their idea to fruition.
- EDI Conference In October, 2018, the LPP hosted the "Equality, Diversity & Inclusion Conference: The Power of All of Us". As part of the 2018 October In-Person week Candidates participated, together with many members of the Profession, in the first LPP EDI Conference. Candidates and participating lawyers heard opening remarks from the LSO Treasurer, viewed a presentation from Ryerson University's Director of Human Rights and participated in a facilitated discussion about the Business Case for EDI with a large firm representative and a representative from one of the big four accounting firms. Candidates and participating lawyers then engaged with members of the bar in small group discussions around the challenges and potential solutions relating to EDI in the Profession both in large and small organizations.



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- **Business Plan** The practice of law is a profession, but it is also a business. Whether you are in private practice, a corporate in-house law department, or part of a public institution, understanding the business aspects of the practice of law is essential to success. Each year the VLFs prepare a business plan to set up a firm the day after their Call. Business plans include 2 years of financial statements for submission to the Bank. This Plan also includes the areas in which they intend to practice, the business structure they propose to implement, their plans to develop a client base, and a financial pitch to a bank to secure financing.
- In-House Counsel Concentration Candidates develop a greater understanding of the work and challenges of in-house counsel, through panel discussions, presentations and workshops on topics including: company policies; ethical dilemmas in the in-house context; proactive litigation management; deal management; contract administration; and corporate financial literacy. They gain an appreciation of working as a business partner with their internal clients rather than focusing only on the legal issues.
- Client Simulations Interpersonal Skills Teaching Centre (ISTC see: <u>http://www.ryerson.ca/istc</u>) - the LPP has revolutionized the development of practice and client management skills of future lawyers, by offering live (in-person and online), performance-based simulations with actors trained through the ISTC. These simulators allow Candidates to experience working with clients, over four months, in a variety of practice settings, from the first interview through to client calls, client/witness preparation to negotiations/mediations and in-court trials.

Sample view of the VLF:

Ryerson RACTICE ROGRAM Ruiversity Rogram Rogram Ressages   General Resources   Firm Res	ources   Submissions for Review   Discus	ssions   🦫
Messages   🗢	Browse Resources   ▼	
Additional Information For Civil New Client Interview * * From: Civil Litigation Law Clerk To: LPP Virtual Law Firm Date: Monday, August 29, 2016 at 3:00 p.m. Subject: Additional Information For Civil New Client Interview	Bookmarks 🚚 Recently Visited	>
Dear Candidates, Attached please find the Schedule for this week's Civil Client Interview. The firm's WebEx coordinator should be sure to:		
<ul> <li>include the following information in the WebEx invitation, as well as any correspondence to us relating to the Interview; Firm ##Civil Client Interview;</li> <li>invite your client to the meeting, using the email at the top of the column where you will find your Firm ##; and</li> <li>invite your Addent to the meeting, as they may choose to participate to "observe" you; and</li> <li>reference back to the short video about setting up WebEx appointments if required – located under Firm Resources &gt; Tools &gt; Virtual Meeting (WebEx) &gt; "How to Setup a WebEx Meeting" (other Firm members may wish to review 'How to Join a VebEx Meeting").</li> </ul>		
n addition, please refer to the Interview Rubric, attached, for some guidance as you prepare for your client meeting this week.		
Please ensure you are prepared and on time to begin at the given appointment time.		
The LPP Team		
Attached:		
Aug 31 & Sept 1 - Civil Client Interview Schedule		





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