# **Syllabus**

## **Commercial Law**

(Revised for January 2022)

Candidates are advised that the syllabus may be updated from time-to-time without prior notice.

Candidates are responsible for obtaining the most current syllabus available.

### **Commercial Law**

#### **PART I: Secured Transactions**

#### 1. Background to Personal Property Security Act ("P.P.S.A.")

See: <u>Secured Transactions in Personal Property, Cases, Texts and Materials</u>, **seventh edition** (2018) by Anthony Duggan (hereafter "**Duggan**"), Emond Montgomery publishers.

**Note to students**: This textbook does not cover those portions of this Commercial Law course that involve the sale of goods, and penalties/liquidated damages.

<u>The Personal Property Security Act</u>, R.S.O. 1990, cP10 (hereafter "**P.P.S.A.**"), including amendments from S.O. 2006, chap. 34, Schedule "E"

Personal Property Security Regulations, R.Reg.O. 1990, Reg. 912 (am. O. Reg 76/92)

See: Duggan at p. 1-6; 22-24; 29-30; and 33-34

#### 2. Application of P.P.S.A.

- a) Conditional Sale Agreements and Chattel Mortgages
  - Duggan at p. 672 676 (precedent of a conditional sale agreement)
  - Duggan at p. 670 671 (precedent of a chattel mortgage)
  - Duggan at p. 6 8; and 13 14
  - National Trailer Convoy of Canada v. Bank of Montreal (1980), 10 B.L.R. 196 (Ont. H.C.)
  - Joseph Group of Companies v. Pickles Tents and Awnings Ltd (1981), 127 D.L.R.
     (3d) 176 (Man. C.A.)
- **b)** Accounts s. 1(1) P.P.S.A.
  - Grosvenor Park Media v. Arc Productions 2020 ONSC 5651 (Ont. S.C.)
- c) Consignments s. 2(a) P.P.S.A.
  - Duggan at p. 77
  - Re Toyerama (1980), 34 C.B.R. (N.S.) 153 (Ont. S.C.)
  - Re Stephanians Persian Carpets (1980), 34 C.B.R. (N.S.) 35 (Ont. S.C.)
  - Newcourt Credit Group v. G.A. Finance (1998), 13 P.P.S.A.C.(2d) 372 (Ont. Gen. Div.)
  - B. COLBURN, "Consignment Sales and the P.P.S.A." (1981-82), 6 Can. Bus. L.J. 40 at 62



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- d) Chattel Leases s. 1 new definition of "lease for a term of more than one year"; and s.2(c) P.P.S.A. as amended by S.O. 2006, chap. 34, Schedule "E"
  - Duggan at p. 8; and 75 77; 585
  - Re Doran (2006), 9 P.P.S.A.C.(3d) 99 (N.S.S.C.)
  - Re Speedrack (1980), 11 B.L.R. 220 (Ont. H.C.)
- e) <u>Assignment of Accounts Receivable</u> s. 2(b); 40(2) PPSA as amended by S.O. 2006, chap. 34, Schedule "E"
  - Duggan at p. 9-10; and 681 683 (precedent of an assignment)
  - Dimmitt and Owens Financial v. Big V Pharmacies (1999) 14 P.P.S.A.C.(2d) 47 (Ont. Gen. Div.)

#### 3. Attachment and Perfection of a Security Interest

- a) Attachment
  - When does a security interest attach s. 11; 19 P.P.S.A.
  - Duggan at p. 99; and 126 128; 139 140
  - Credit Suisse Canada v. 1133 Yonge St. Holdings (1999), 14 P.P.S.A.C.(2d) 61 (Ont. C.A.) - Reprinted in Duggan at p. 164
- **b)** Registration of a Security Interest
  - i. By registration of a financing statement s. 23; 28(5); 45; 46(5); 51 P.P.S.A.
    - Duggan at p. 231 234
  - ii. Lapse s. 48(1), (2), (3), (5); 30(6); 69 P.P.S.A.
    - Heidelberg Graphic Equipment v. Arthur Anderson Inc. (1992), 4 P.P.S.A.C.(2d)
       116 (Ont. Gen. Div.) reprinted in Duggan at p. 279
    - Bank of Nova Scotia v. Royal Bank (1999), 14 P.P.S.A.C. (2d) 10 (B.C.S.C.)
    - Asklepeion Restaurants v. 791259 Ontario Ltd. (1998), 13 P.P.S.A.C.(2d) 295 (Ont. C.A.)
    - Thomas v. Input Capital Corp. (2020), 12 P.P.S.A.C. (4th) 339 (Sask. C.A.)
    - Duggan at p. 201 203; and 322 324
  - iii. <u>Errors in the Financing Statement</u> s. 46(4), 46.1, 46.2, 46.3 P.P.S.A.; R.Reg.O. 1990, Reg. 912, s. 1, 2, 3, 9(2), 16, 18
    - Duggan at p. 242 245; and 261 262
    - Re Lambert (1994), 20 O.R. (3d) 108 (C.A.)- reprinted in Duggan p.251
    - Fairbanx Corp v. Royal Bank of Canada 2010 ONCA 385 reprinted in Duggan p. 246



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- iv. By Possession of Collateral s. 22 P.P.S.A.
  - Duggan at p. 183 185; and 193 194
  - Re Dzarzinskas (1982), 15 B.L.R. 317 (Ont. H.C.) reprinted in Duggan at p. 185
  - Re M.C. United Masonry (1983), 143 D.L.R. (3d) 470 (Ont. C.A.)
- c) Personal Guarantees s.17 P.P.S.A.
  - First City Capital v. Hall (1993), 11 O.R. (3d) 792 (C.A.)
  - Toronto Dominion Bank v. McCowan (1995), 9 P.P.S.A.C. (2d) 176 (Ont. C.A.)
  - Bank of Nova Scotia v. Antoine (1998), 13 P.P.S.A.C. (2d) 231 Ont. Gen. Div.)
- d) Property Acquired in the Future
  - i. After Acquired Property s. 12(1); 45(4) P.P.S.A.
    - Duggan at p. 11; and 152 154
    - Pickles Tents and Awnings (supra)
    - Re West Bay Sales and Hitachi (1978), 88 D.L.R. (3d) 743 (Ont. S.C.)
  - ii. Future Advances s. 1(1); 13; 30(3), (4); 38 P.P.S.A.
    - Duggan at p. 320 322

#### 4. Priorities

- a) Major Priorities Section s. 30(1) P.P.S.A.
  - Duggan at p. 297 298; and 314
  - B.M.P. and Daughters Investment Corp. v. 941242 Ontario Ltd. (1992), 11 O.R. (3d) 81 (Ont. Gen. D)
  - Sperry v. CIBC (1984-85), 4 P.P.S.A.C. 314 (Ont. C.A.)- reprinted at Duggan p. 187
  - CIBC v. Otto Tim Enterprises (1995), 10 P.P.S.A.C.(2d) 228 (Ont. C.A.)
- b) Judgment Creditors s. 20(1)(a)(ii) P.P.S.A.
  - Re CMHC (1995), 22 O.R. (3d) 190 (Ont. Gen. D.)
- c) Effect of Non-perfection as Against Trustee in Bankruptcy s. 20(1)(b)
  - Duggan at p 203; and 225 226
  - Re Giffen (1998), 13 P.P.S.A.C.(2d) 255 (S.C.C.) reprinted in Duggan at p. 204
- d) As Against a Transferee For Value s. 20(1)(c)
  - Duggan at p. 226; and 228 229
  - Royal Bank v. Dawson Motors (1981), 15 B.L.R. 83 (Ont. Co. Crt)
  - Robert Simpson Company v. Shadlock (1981), 31 O.R. (2d) 612 Ont. H.Ct.) reprinted in Duggan at p. 302



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- e) Purchases in the Ordinary Course of Seller's Business s. 28(1) and 28(1.1) P.P.S.A. as amended
  - Duggan at p. 450 452; and 459 460
  - Fairlane Boats v. Leger (1980), 1 P.P.S.A.C. 218 (Ont. H.C.)
  - Ford Motor Credit v. Centre Motors (1982), 137 D.L.R. (3d) 634 (Ont. H.C.)
  - Camco Inc. v. Olsen Realty (1986), 50 Sask R. 161 (C.A.), reprinted in Duggan at p. 453
- f) Purchase Money Security Interest s. 1(1) new amended definition; 33(1), (2) P.P.S.A.; note amendment to s. 33(1)(b) in S.O. 2006, chap. 34, Schedule "E"
  - Duggan at p.345; and 349 350; 360 361; 388 389
  - Unisource Canada v. Laurentian Bank (2000), 47 O.R. (3d) 616 (Ont. C.A.) reprinted in Duggan at p. 357
  - Re: 1151162 Ontario Ltd. (1998), 13 P.P.S.A.C. (2d) 16 (Ont. Gen. Div.)
  - First City Capital v. Arthur Anderson Inc. (1984-85), 4 P.P.S.A.C. 74 (Ont. H.C.)

#### 5. Security Interests Excluded from Scope of P.P.S.A.

- a) Liens s. 4(1)(a) P.P.S.A.
  - Duggan at p. 79 -80
  - Commercial Credit Corp. v. Harry Shields (1981), 122 D.L.R. (3d) 736 (Ont. C.A.) reprinted in Ziegel at p.78
- **b)** Security Interests Under Federal Legislation
  - s. 427 Bank Act, S.C. 1991, c.46
  - Duggan at p. 615; and 630 632

#### 6. Default -- Rights and Remedies Under P.P.S.A.

- a) Seizure s. 59(5); 63(5); 64(3); 65; 67(1),(2),(3),(4) P.P.S.A.
  - Duggan at p. 541 542; and 551
- b) Dispositions Must be Commercially Reasonable s.57.1; 59(1); 62; 63(1),(2); 64 P.P.S.A.
  - Duggan at p. 554 555; and 556 557
  - Canadian Imperial Bank of Commerce v. Haley (1979), 100 D.L.R. (3d) 470 (N.B.C.A.)
  - Donnelly v. International Harvester Credit Corp. (1983), 22 B.L.R. 66 (Ont. H.C.); aff'd 150 D.L.R. (3d) 184
  - Royal Bank v. HCB Thickson Ltd. 2019 ONSC 7084 (Ont. S.C.)



#### c) Distinction Between Receivership and Bankruptcy

- i. Receivership s. 60; 63(7)(g) P.P.S.A.
  - Duggan at p. 538; and 574; 578 580
  - Standard Trust Co. v. Turner Crossing Inc. (1992), 4 P.P.S.A.C. (2d) 238 (Sask. Q.B.) reprinted in Duggan at p. 581
- ii. Bankruptcy
  - Re Plante (1996), 11 P.P.S.A.C. (2d) 48 (Ont. C.A.)

#### **PART II: Penalties and Liquidated Damages**

#### 1. Case Law

- G.H.L. Fridman, Law of Contract, (6th ed.). Carswell publishers, at p. 721-728. Note to students: it is not suggested that you should purchase this Textbook, since this Course only covers a few pages from this Textbook.
- H.F. Clarke v. Thermidaire (1975), 54 D.L.R. (3d) 385 (S.C.C.)
- Clydebank Engineering v. Don Ramos, [1905] A.C. 6 [H.L.]
- Cellulose Acetate v. Widnes, [1933] A.C. 20 (H.L.)
- Campbell Discount v. Bridge, [1962] A.C. 600 [H.L.]

#### 2. Economic Analysis of Law

Clarkson et al., "Liquidated Damages v. Penalties: Sense or Nonsense" [1978]
 Wisconsin L.R. 351 https://repository.law.wisc.edu/s/uwlaw/item/16202

#### **PART III:** Sale of Goods

#### 1. Introduction to Sale of Goods Act

- a) Sale of Goods Act, R.S.O. 1990, c. S-1, as amended (hereafter "SGA")
- **b)** Definitions
  - i. contract for goods, or contract for services
    - ter Neuzen v. Korn, [1995] 10 W.W.R. 1 (S.C.C.)
  - ii. Specific Goods S.G.A. s.1(1)
  - iii. Unascertained Goods

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#### 2. Rules for Determining Passing of Property

G.H.L. Fridman, Sale of Goods (6<sup>th</sup> ed.). Carswell publishers, at p.61-85.

**Note to students:** it is <u>not</u> suggested that you should purchase this Textbook, since this Course only covers very few pages from this Textbook.

- a) S.G.A. s. 17 and 18; s. 19 Rule 1
- **b)** S.G.A. s. 19 Rule 2
  - Jerome v. Clements Motor Sales (1959), 15 D.L.R. (2d) 686
- c) S.G.A. s. 19 Rules 3 and 4
- **d)** S.G.A. s. 19 Rule 5 (i)
  - Wardar's Import and Export v. Norwood, [1968] 2 A.E.R. 602
  - Caradoc Nurseries v. Marsh (1959), 19 D.L.R. (2d) 491
  - Pullman Trailmobile v. Hamilton Transport (1979), 96 D.L.R. (3d) 322
  - Pignataro v. Gilroy, [1919] 1 K.B. 459
  - Hayes Brothers v. Can. Perm. Trust (1976), 15 N.B.R. (2d) 166 (C.A.)

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#### **Online Resources**

The majority of case law and legislative resources needed by NCA students are available on CanLII, the free legal information resource funded by the Federation of Law Societies of Canada (<a href="www.canlii.org">www.canlii.org</a>). That includes all decisions of the Supreme Court of Canada, and all federal, provincial, territorial and appellate courts.

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